

A collage of images related to sustainable energy and research, featuring wind turbines, a petri dish, and a microarray. The collage is composed of several hexagonal tiles. The top row shows two wind turbines on a grassy hill. The middle row features a petri dish with a blue gel and a microarray with yellow spots. The bottom row shows a close-up of a petri dish with a blue gel. The entire collage is set against a background of a blue sky with white clouds.

1

Marcus Nyberg, CFO

Performance additives for plastics



Plastic, a future material?

A modern society without plastics?

Stronger, lighter, greener

Performance additives for plastics



Polyester (PET)



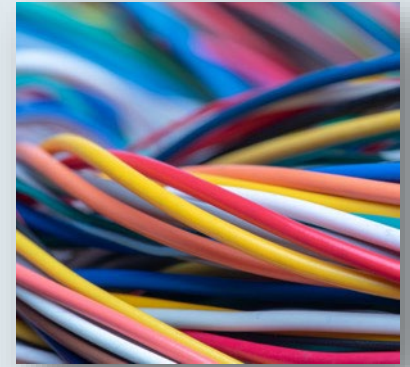
Polyolefin:
Polyethylene (PE)
and
Polypropylene
(PP)



High Performance



Color Master-
batch



Additive
masterbatch

- ***Active in the largest polymer areas***
- ***Creating property improvements for polymers***
- ***Solution provider and enabler for plastic recycling***

Global mega trends

Innovative chemistry to modify polymers for new challenges

Target segments



Light weighting



**Renewable
energy**

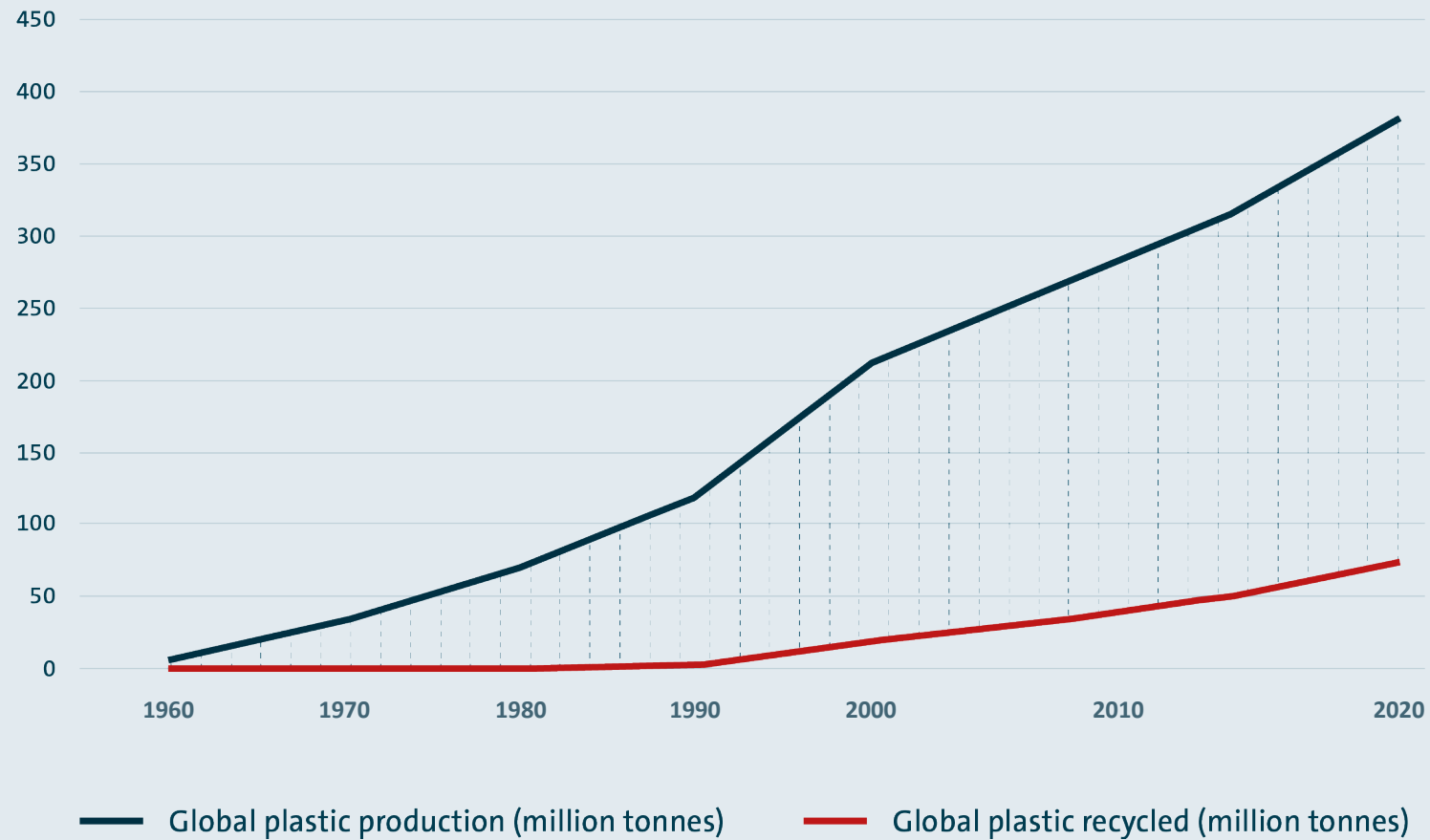


**Waste/
recycling**



**Plastic for
the future**

Vast majority of plastics is being incinerated or discarded



RECYCLING



Pressmeddelande från [Miljödepartementet](#)

Sveriges första handlingsplan för plast – ett stort steg för att ligga längst fram i klimatomställningen

Publicerad 21 februari 2022

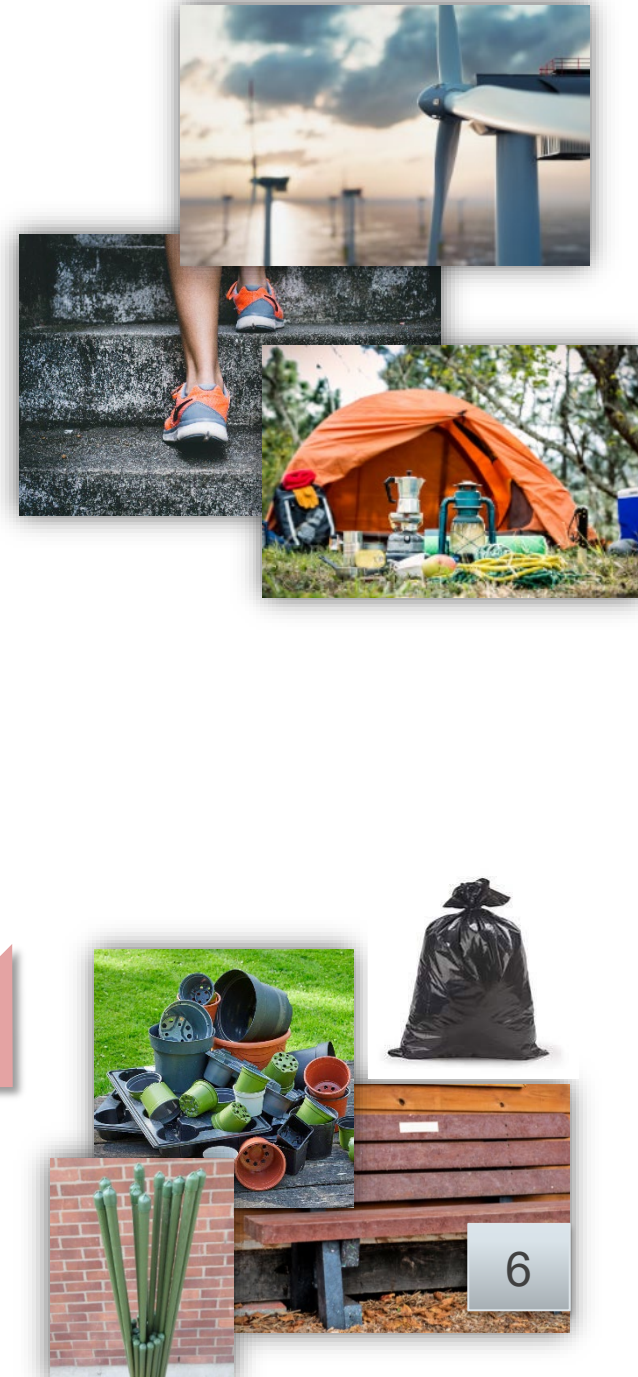
Regeringen har fattat beslut om Sveriges första handlingsplan för plast – ett kraftfullt åtgärdsprogram med 55 åtgärder för att

Bottle-to-Bottle

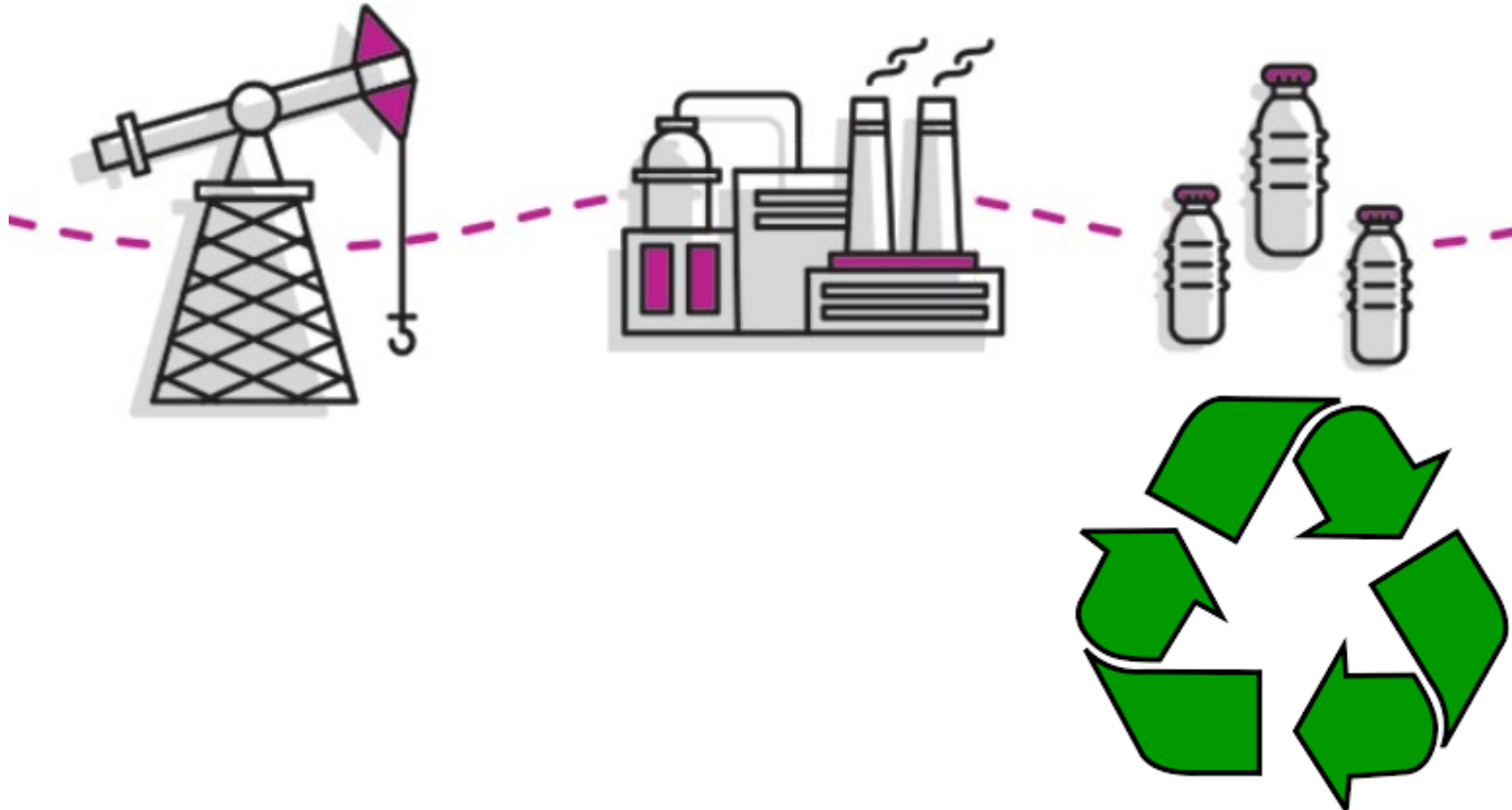


UPCYCLING

DOWNCYCLING



The plastic value chain is under reconstruction





Sustainability

Creating value with sustainable solutions in the polymer market

- A structured way to describe the sustainability efforts in the company.
- System is hosted by Nasdaq.
- External audit by Cicero.
- Sustainability assessment report open.
- **The focus is how the products are used**



Innovation and R&D

Creating value with innovative chemistry in the polymer market

- Development activities in Sweden, Scotland and Hungary
- Share of employees working with R&D: 1/4
- 56 patents, and one ongoing patent application, in 4 different patent families: still untapped opportunities
- **Multiple new patents in progress**



Q1 2022 Business Update

Marketing & Sales

- Net sales during quarter amounted to 53,9 mSEK (52,5 mSEK)
- Growth in Nexam Performance Masterbatch
- Sales to PET-foam producers has declined as an effect of slow demand in the wind energy sector.
- Improving recycling business. Building proof of concept in more areas.
- New business with Sumitomo Bakelite in the high performance/electronic sector.

Operations

- Still challenging raw material situation in view of shortages and transportation bottlenecks.
- Capacity expansion project in Lomma started. New line operational in Q4.
- Major effort to adapt the production system to current volumes. Multiple projects to increase capacity.

Innovation

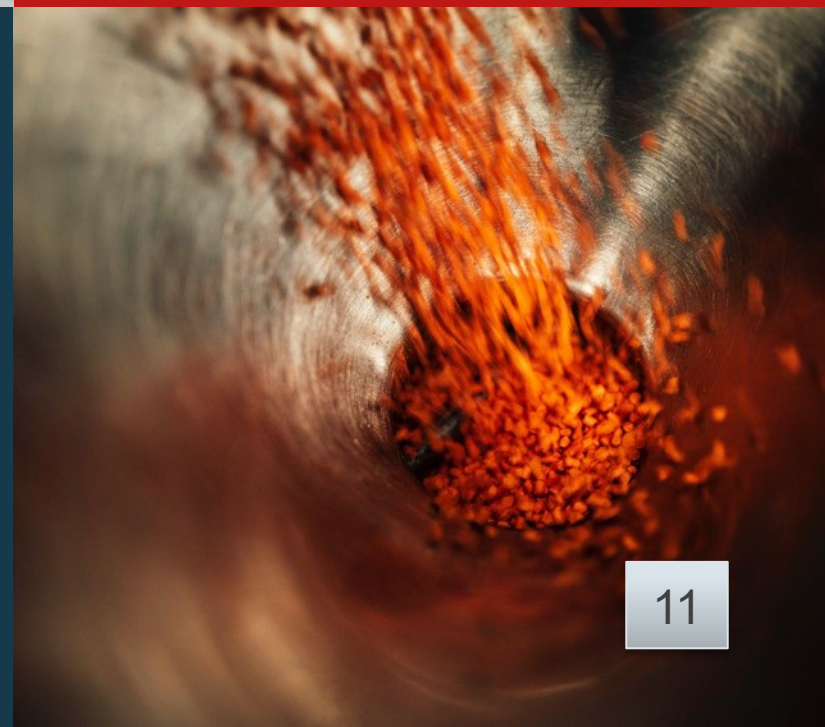
- Multiple patent applications in process
- Continued effort on securing sales of already developed products; application development
- Developing compositions of existing building blocks; Multi functional masterbatches.
- First part of a new innovation center soon ready (Q3). Second part to be started.

**One
company,
two
business
units**

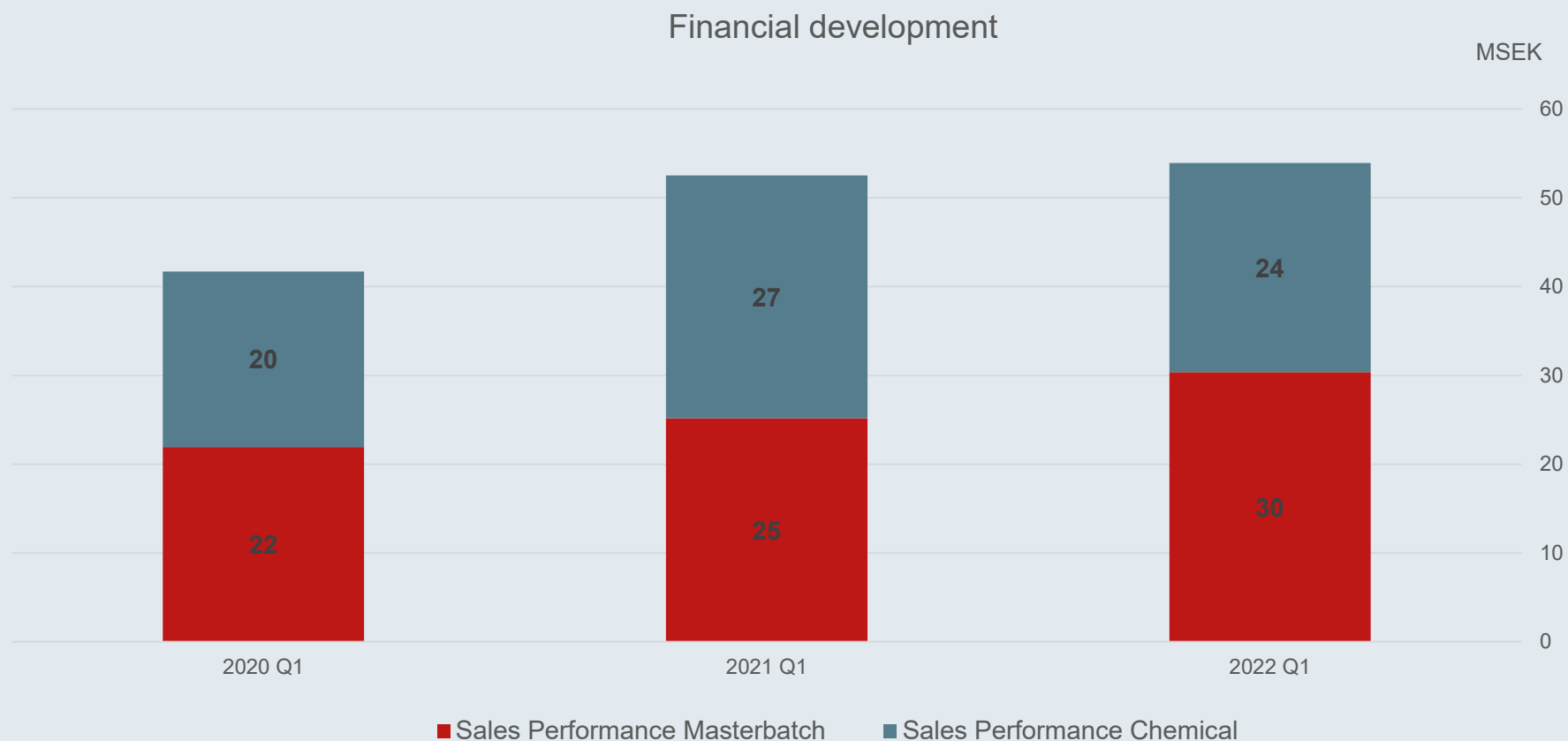


**Nexam
Performance
Chemical**

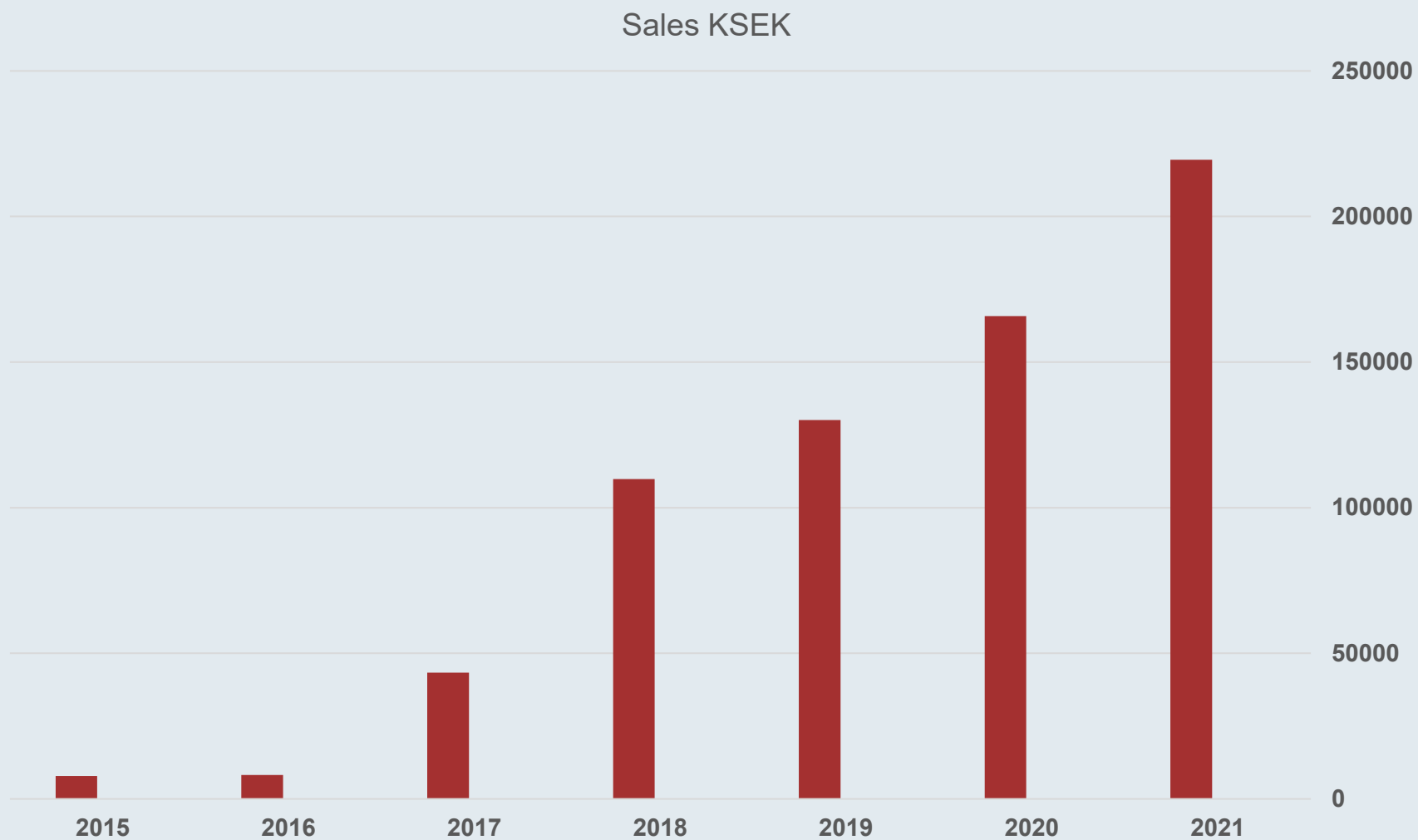
**Nexam
Performance
Masterbatch**



2020-2022 Q1 Update Financials



Development 2015-2021



2022 Q1 Update Financials

	2022	2021	2021	2021	2021	2020	2020	2020	2020
kSEK	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
Net sales	53 913	57 052	50 229	59 664	52 506	46 693	41 054	36 379	41 704
Operating expenses	-20 974	-19 305	-17 109	-22 355	-19 843	-18 491	-15 619	-14 037	-16 373
EBITDA*	1 690	1 204	1 046	1 957	2 090	677	1 769	374	2 283
Cash and bank	64 192	63 601	53 775	49 767	61 556	29 791	42 499	50 657	14 305
Cash flow from operations	5 404	15 305	-4 179	-7 471	3 600	-7 287	-4 383	-1 474	-3 940
Average number of employees	52	52	51	49	45	44	41	42	40
Sales Performance Masterbatch	30 363	26 157	26 138	26 746	25 194	22 380	21 292	21 004	21 923
Sales Performance Chemical	23 550	30 895	24 091	32 918	27 312	24 313	19 762	15 375	19 781

	2021	2020	2019	2018	2017	2016	2015
kSEK	FY	FY	FY	FY	FY	FY	FY
Net sales	219 452	165 830	130 057	109 835	43 399	8 268	7 842
Operating expenses	-78 612	-64 519	-59 302	-52 760	-36 457	-24 331	-24 665
Adjusted EBITDA*	7 605	6 324	-5 576	-5 757	-16 511	-19 485	-19 285
EBITDA*	6 297	4 908	-5 576	-5 757	-16 511	-19 485	-19 285
Cash and bank	63 601	29 791	23 101	53 705	86 407	133 147	36 305
Cash flow from operations	7 255	-17 084	-21 277	-12 887	-16 615	-17 585	-23 182
Average number of employees	49	44	40	41	17	13	18

Financial comments for the quarter

- Net sales in Q1 amounted to MSEK 53,9 compared to MSEK 52,5 in Q1 2021.
- 3 % in growth for net sales for the quarter.
- EBITDA amounted to 1.7 (2.1) MSEK in the quarter.
- Cash flow from operations amounted to MSEK 5,4 (3,6) KSEK.
- Cash and bank balance at the end of the quarter amounted to MSEK 64,2 excluding an unused credit facility of MSEK 11.

Expectations 2022:

Sales

- Wind energy/PET-foam: More volume with more customers and more product. Slow start Q1/Q2 2022.
- PET-fibre : Business initiated in 2021. Multiple customer projects running
- Masterbatch: Maintain 2021 momentum
- Stepwise improved business in the high performance/electronic sector (Sumitomo Bakelite).
- Plastic Recycling: Reactive Recycling concept launched 2021. Filling business development pipeline during 2022

Development

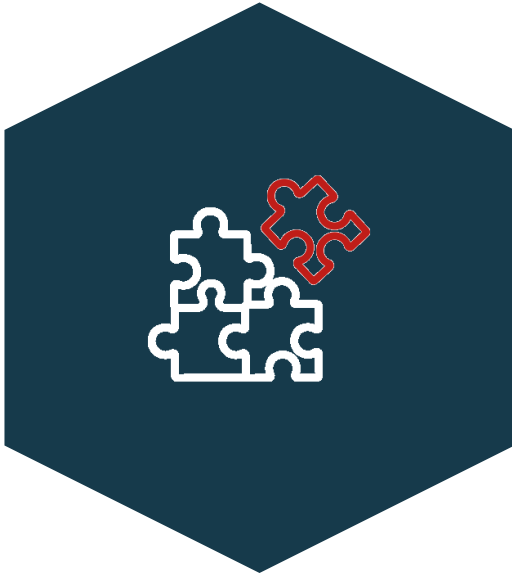
- Keep 2021 momentum: patents and innovation

Sustainability

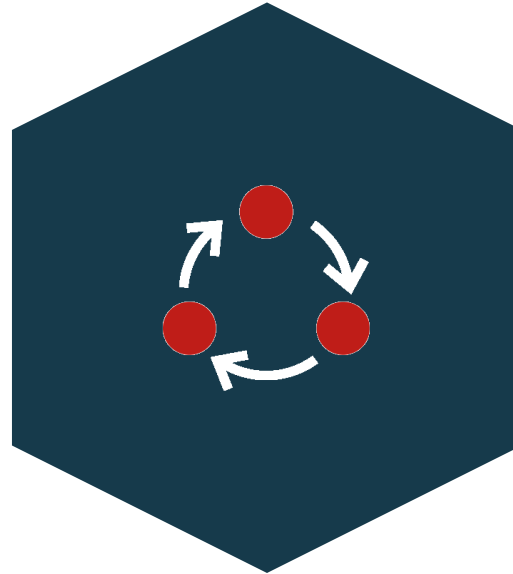
- Higher share generated in green areas; Nasdaq Green Equity Designation
- Reduced footprint
- Great place to work at



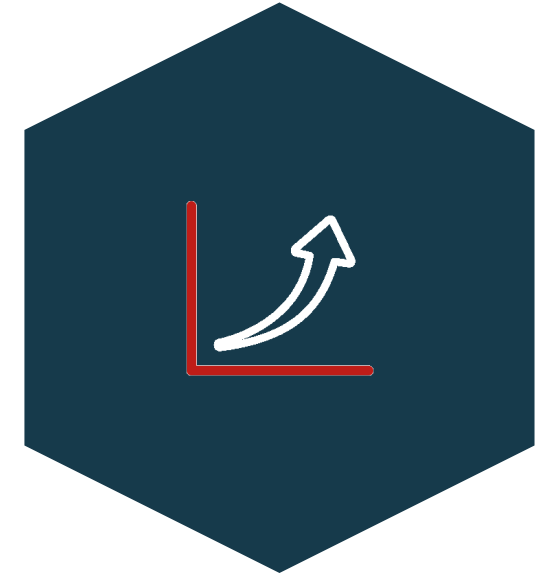
Improving sustainability in plastics with creative chemistry is our growth strategy!



Efficient solutions for quality and capacity improvement, with cost saving potential.



Our solutions contribute to a more sustainable and circular industry.



We are just at the beginning of a long journey, offering unique solutions in growing markets.



See new Nexam animation
on nexamchemical.com



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