

# Nexam Chemical Holding AB (publ)

Year-End Report 1 January – 31 December 2020

## Strong finish of 2020 with best quarter so far

### Fourth quarter at a glance

### Significant events:

- Continued profitable growth, +46% compared to the corresponding quarter in 2019.
- Both Performance Chemical, + 70%, and Performance Masterbatch, + 26%, are growing compared to the corresponding quarter in 2019.
- Good order intake during the quarter, indicates a good start to 2021.
- New product series launched for the polyester fiber area.
- Settlement reached with Uponor Innovation AB regarding patent rights for applications concerning polyethylene pipes applications. The legal costs in connection with the settlement during the quarter amounted to SEK 1,416,000 which are excluded from adjusted profit before depreciation (Adj EBITDA).

### **Financials:**

- Net sales during quarter amounted to SEK 46,693,000 (32,024,000) and for the full year SEK 165,830,000 (130,057,000).
- Adjusted profit before depreciation (Adj EBITDA) for the quarter was SEK 2,093,000 (- 2,815,000) and for the full year SEK 6,324,000 (- 5,576,000).
- In comparison to the beginning of the year, cash and cash equivalents amounted to SEK 29,791,000 (23,101,000) excluding an unused credit facility of SEK 10,000,000.
- Cash flow from the operating activities during the quarter amounted to SEK 7,287,000 (- 8,631,000) and for the full year SEK 17,084,000 (- 21,277,000).
- Earnings per share before and after dilution amounted to SEK 0.05 (- 0.09) for the quarter and for the full year SEK -0,14 (-0,25).
- The Board proposes no dividend for the year 2020.

### Key Figures for the Group

	Oct-Dec	Oct-Dec	Full year	Full year
	2020	2019	2020	2019
Net sales (SEK thousand)	46 693	32 024	165 830	130 057
Adjusted operating profit/loss before depreciation (EBITDA) (SEK				
thousand)	2 093	-2 815	6 324	-5 576
Operating profit/loss before depreciation (EBITDA) (SEK thousand)	677	-2 815	4 908	-5 576
Cash and cash equivalents (SEK thousand)	29 791	23 101	29 791	23 101
Cash flow from operations (SEK thousand)	-7 287	-8 631	-17 084	-21 277
Equity (SEK thousand)	187 183	154 702	187 183	154 702
Equity per basic share (SEK)	2,47	2,29	2,47	2,29
Equity/asset ratio (%)	75	68	75	68
Total assets (SEK thousand)	250 276	227 798	250 276	227 798
Quick ratio (%)	190	142	190	142
Average number of basic shares	75 803 367	67 519 019	75 803 367	67 519 019
Average number of diluted shares	75 803 367	67 519 019	75 803 367	67 519 019
Basic earnings per share (SEK)	-0,05	-0,09	-0,14	-0,25
Diluted earnings per share (SEK)	-0,05	-0,09	-0,14	-0,25
Share price on balance sheet date (SEK)	9,26	8,10	9,26	8,10

Note: Ths Report has been translated from Swedish. The Swedish text shall govern for all purposes and prevail in case of any discrepancy with the English version.



# Increasing growth rate as well as business opportunities within sustainability

Nexam Chemical ends 2020 with yet another record quarter. Total sales during Q4 amounts to 46,7 MSEK which is an increase with 46% compared to the same period in 2019. Our Performance Chemical business continues to act as our main growth driver, but this past quarter we also see a significant increase in sales in our Performance Masterbatch segment.

Performance Chemical, Nexam Chemicals' business segment for PET-foam, high performance and polyethylene, grew with 70% during the last quarter, compared to Q4 2019, with recorded sales of 24,3 MSEK in Q4 2020. We have previously communicated that Performance Chemical not only is our major growth driver at the moment, but also holds further large future potential within the business offering.

Already earlier during 2020 we saw a slight increase in sales within our Performance Masterbatch segment. During Q4 all the hard and dedicated work we put in to grow also within this business paid off and resulted in a 26% growth compared to the same quarter in 2019. We have gained volumes, primarily on the Swedish and Hungarian markets, through continuous hard work which often is the recipe for success on a relatively mature market which Performance Masterbatch is part of.

# "...we can summarize Q4 2020 as our best quarter ever..."

Thus, we can summarize Q4 2020 as our best quarter ever, and I cannot possibly say that it is getting tiresome to announce record quarters to the market. We expect to be able to do this, but it does not just happen without solid hard work.

It is also becoming even clearer how our business and technology fits into the green tech revolution which is taking place globally. The industry is forced to adapt to both regulatory requirements as well as consumer demands regarding environmentally sustainable products and applications. Nexam Chemical is well suited for being able to provide the solutions in demand. Nexam Chemical is acting within an industry which, fairly, can be questioned when speaking in sustainable terms. However, more actors seem to recognize that Nexam Chemical is a part of the solution in the plastics industry, since our products enables materials which are lighter, stronger and more recyclable. Two of the platforms we have high believes in going forward, and which we are putting much focus in now, are recycling and polyester fibers for clothes. Nexam Chemical can be a key component within recycling in many contexts. Using recycled plastic in production can today be deemed difficult and expensive. More importantly, many finds it challenging to produce high quality materials from recycled plastics. Nexam Chemical can provide products making it significantly easier and cheaper without compromising the quality in using recycled plastics in production.

We know that demand for better solutions for recycled plastics will increase for a long period of time ahead. The rate of recycling today is way too low and not sustainable. This is an area where our ambition is to reach commercial success already during 2021.

# "...Nexam Chemical can be a key component within recycling..."

After a year marked by large global turmoil, specifically concerning the pandemic, Nexam Chemical has proven that both the business and the organization is resilient to external tensions. Naturally, it is impossible to say where we would stand in a more stable world, and it is equally impossible to predict the future. But we are convinced that we are on the right path and that we have a well-functioning business model. The proof for this, which are also the easiest metrics to read, are the financial results we announce. But behind the numbers there are people, our valuable employees, who works with dedication every day to create new and long-lasting successes within innovation, competence, customer relations and testing. After a year like this, I wish to direct a special extra thanks to you all. It is your efforts which lay the foundation for our company's success, today and in the future.

We know that the world is moving towards more sustainable business and we strive to claim Nexam Chemical's position in that eco system. And while we develop and commercialize new solutions strengthening



our offering within sustainability, we already today have a strong and growing business in both Performance Chemical and Performance Masterbatch.

2020 was a year unlike any other we have experienced. It has, though, in no way decreased our ambitions going forward, they are more likely to have increased. We know what we have to do to keep growing our business and

helping our customers creating better and more sustainable materials.

Johan Arvidsson, CEO





### This is Nexam Chemical

### **Nexam Chemical**

Stronger, lighter and recyclable materials. It is one part of what the world needs to be able to grow in a sustainable way. We at Nexam Chemical can contribute to this. We work with improving polymeric materials – more commonly described as plastics. By adding our products, the customer can create materials that will give the end-products completely new and effective properties. Such as lower weight, increased heat resistance and strength, longer life cycle and increased recycling.

Today we help our customers to improve materials that are then used in everything from computers, wind turbines and vehicle components to water pipes and food packaging. We are a growth company with a turnover of approximately SEK 165 million, with production in four countries, employs more than forty persons and cooperates with well-known chemical and material companies all over the world.

The Company's head office is located in Lomma, Sweden. Development of new products and applications and formulation evaluation takes place in the laboratory in St. Andrews, Scotland where also the facility for production of the Company's molecules are located. Large scale production of the company's unique molecules is also performed in collaboration with contract manufacturers. Manufacturing of masterbatch and multifunctional masterbatch is performed by the subsidiary Nexam Performance Masterbatch.

### Our vision

To be a recognized world-leader in property modification of polymeric materials through heat-activated chemistry.

### Our mission

To contribute to a more resource-efficient and sustainable society through innovative chemistry that improves properties, usability and recycling of polymeric materials.

### Our sustainability vision

Nexam Chemical strives towards a sustainable future through innovative and reactive chemistry and to create possibilities to save on our valuable and scarce natural resources. We want to enable our customers to develop lighter, stronger, more durable and more recyclable products.

### **Financial comments**

### Sales and profit

Net sales for the fourth quarter totaled SEK 46,693,000 (32,024,000) and for the full year SEK 165,830,000 (130,057,000). Other operating income for the quarter amounts to SEK 0 (- 278,000).

The personnel expenses during the quarter totaled SEK - 8,205,000 (- 7,164,000) and other operating expenses totaled SEK - 10,286,000 (- 9,360,000) including legal costs of - 1,416,000 for the litigation process with Uponor. The depreciation for the period amounts to SEK - 2,649,000 (- 2,173,000) of which SEK - 1,100,000 (- 1,100,000) concerns depreciation of acquired immaterial surplus values. The profit/loss before depreciation (EBITDA) amounted to SEK 677,000 (- 2,814,000) and for the full year SEK 4,908,000 (- 5,576,000). The operating profit/loss before tax for the quarter came in at SEK - 2,641,000 (- 5,591,000) and for the full year SEK - 7,597,000 (- 17,020,000).

### Personnel and organization

The number of employees in the Group, restated as full time equivalents were 44 (40) at the end of the quarter. Of these, 36 (35) where men and 8 (5) women.

#### Investments

The total investment in intangible assets during the year amounts to SEK 3,573,000 (3,271,000) and for the tangible assets SEK 2,796,000 (1,684,000).

#### Cash flow

The cash flow from the operating activities during the quarter amounted to SEK - 7,287,000 (- 8,631,000). Changes in working capital has affected the cashflow negatively with SEK – 6,840,000 (- 5,425,000). During the quarter, net amortization of bank loans has affected the cashflow with SEK - 3,120,000 (- 5,695,000). The total cash flow for the quarter amounted to SEK - 12,797,000 (- 15,557,000).

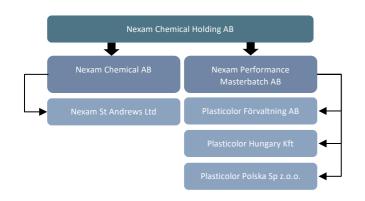
### **Financial position**

Compared to the beginning of the year, the equity/assets ratio was 75 (68) percent, and the equity was SEK 187,183,000 (154,702,000). Cash and cash equivalents amounted to SEK 29,791,000 (23,101,000) and an unused credit facility of SEK 10,000,000 compared to the beginning of the year. The Group has at the end of the period an interest-bearing debt of SEK 37,068,000 (49,837,000) compared to the beginning of the year.

### Other information

### Group structure

Nexam Chemical Holding AB is a Swedish public limited liability company and its corporate ID no. is 556919-9432. The Group consists of the parent company Nexam Chemical Holding AB (publ) and two subgroups, Nexam



Chemical and Nexam Performance Masterbatch. All companies in the Group are wholly owned.

### Accounting policies

The Group applies International Financial Reporting Standards (IFRS), as adopted by the EU. This interim report has been prepared in accordance with IAS 34 Interim Financial Reporting, the Annual Accounts Act. The parent company applies the Annual Accounts Act and the Swedish Financial Reporting Board recommendation RFR 2 Accounting for Legal Entities. The accounting policies and calculation methods applied are consistent with those described in the annual report for 2019.

*Financial instruments.* Nexam Chemical has only financial assets and liabilities valued at amortized cost. As these



financial assets and liabilities are due within twelve months, the value is estimated to correspond to fair value.

Split of revenue on different revenue streams. Financial information reported to the chief operating decision maker (CEO) as the basis for allocating resources and judging the group's profit or loss is since the fourth quarter 2019 divided into two different revenue streams. The revenue streams are Performance Chemicals and Performance Masterbatch. Performance Chemicals consists of Nexam Chemicals product portfolio and Performance Masterbatch consists of Nexam Performance Masterbatch's product portfolio.

#### Reporting standards.

As of January 1, 2019, Nexam Chemical applies IFRS 16.

Nexam prepares its consolidated financial statements in accordance with International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) and interpretative statements from the IFRS Interpretations Committee, as adopted by the EU for application within the EU. The interim report has been prepared in accordance with IAS 34 Interim Financial Reporting.

The parent company applies the Annual Accounts Act and the "Council for Financial Reporting" RFR 2 Accounting for legal entities. Application of RFR 2 means that the parent company as far as possible applies all IFRS approved by the EU within the framework of the Annual Accounts Act and the Social Security Act and has considered the connection between accounting and taxation. The Group and the Parent Company have applied the accounting principles described in the annual report for 2019 on pages 74-84.

The Group's financial instruments, in addition to the item SEK 93 thousand valued at fair value via other comprehensive income, are valued at accrued acquisition value. The carrying amount of all financial assets and liabilities is estimated to correspond to fair value.

### Transactions with related parties

No transactions with related parties have occurred, except for determined remuneration for the Board of Directors and remuneration in accordance with employment agreement. The principles for these remunerations are stated in the annual report 2019.

### **Risks and uncertainties**

The Group's operations are affected by a number of factors which can result in a risk for the Group's operations and profit. See the annual report for 2019 on

Nexam Chemical's website for information about the Company's risks and uncertainties.

### Estimates and judgements

In order to be able to prepare the financial statements, the Board of Directors and the Management make judgements and assumptions on the basis of available information that impact the company's financial performance and financial position.

Estimates and judgements are evaluated on an ongoing basis and are based on historical experience and other factors, including expectations about future events that can be reasonably expected under prevailing conditions. The actual outcome may differ from the judgements made. The areas where estimates and assumptions could lead to a significant risk of adjustments to the figures reported for the company's financial performance, and position in future reporting periods, are primarily judgements about market conditions and thus the value of the Group's non-current assets.



The Board of Directors and the Chief Executive Officer certify that the interim financial report provides a true and fair view of the parent company's and the Group's business, financial position and performance and describes material risks and uncertainties to which the parent company and the companies in the group are exposed.

Lomma 28<sup>th</sup> of January 2021

Mats Persson Chairman of the Board Cecilia Jinert Johansson Member of the Board Jonna Opitz Member of the Board

Ronnie Törnqvist Member of the Board Johan Arvidsson CEO

## Financial Statements in summary

Consolidated income statement in summary					
		Oct-Dec	Oct-Dec	Full year	Full year
(SEK '000) No	ote	2020	2019	2020	2019
	_				
	2,3	46 693	32 024	165 830	130 057
Other operating income	_	-	-278	-	2 053
	-	46 693	31 746	165 830	132 110
Operating expenses					
Raw materials and consumables		-26 790	-18 030	-95 109	-78 377
Operating expenses		-10 286	-9 360	-34 158	-28 750
Personnel cost		-8 205	-7 164	-30 361	-30 552
Depreciation and write-down of tangible and intangible					
assets		-2 649	-2 173	-10 193	-9 836
Other operating expenses		-734	-7	-1 293	-7
Operating profit/loss	_	-1 972	-4 988	-5 285	-15 412
Financial items	-				
Financial income		-3	-35	166	24
Financial costs		-666	-569	-2 477	-1 632
Profit/loss before tax		-2 641	-5 591	-7 597	-17 020
Income tax	-	-229	-43	-496	-54
Profit/loss for the period		-2 870	-5 635	-8 093	-17 074
Other comprehensive income	-				
Items that may be reclassified to profit or loss					
Translation differences on foreign subsidiaries		-993	-454	-2 397	-68
Sum of other comprehensive income, net after tax		-993	-454	-2 397	-68
Comprehensive result for the period		-3 864	-6 089	-10 491	-17 142
The profit for the year as well as comprehensive income are wholl					
attributable to the parent company's shareholders.	У				
Earnings per share (SEK)	-				
Basic earnings per share (SEK)		-0,05	-0,09	-0,14	-0,25
Diluted earnings per share (SEK)		-0,05	-0,09	-0,14	-0,25
Average number of basic shares		75 803 367	67 519 019	75 803 367	67 519 019
Average number of diluted shares		75 803 367	67 519 019	75 803 367	



Consolidated balance sheet in summary		
	31 Dec	31 Dec
(SEK '000) Note	2020	2019
ASSETS		
Intangible assets 1	104 912	106 223
Tangible assets	44 898	49 201
Financial assets	98	98
Inventory	32 442	24 884
Trade receivables	31 735	19 126
Other receivables	6 400	5 166
Cash and bank	29 791	23 101
TOTAL ASSETS	250 276	227 798
EQUITY AND LIABILITIES		
Equity	187 183	154 702
Long-term debt with interest	23 749	35 797
Other long-term debt	3 377	3 603
Provisions for pension	302	230
Short term debt with interest	13 319	14 040
Trade payables	14 160	12 090
Other liabilities	8 185	7 337
TOTAL EQUITY AND LIABILITIES	250 276	227 798

Consolidated changes in equity in summary				
	Oct-Dec	Oct-Dec	Full year	Full year
(SEK '000)	2020	2019	2020	2019
Balance at the beginning of the period	191 124	160 298	154 702	170 551
Profit/loss for the period	-2 870	-5 634	-8 093	-17 074
Other comprehensive income	-1 070	38	-2 474	809
Transactions with shareholders	-	-	43 049	416
Balance at the end of the period	187 183	154 702	187 183	154 702

Consolidated cash flow in summary				
	Oct-Dec	Oct-Dec	Full year	Full year
(SEK '000)	2020	2019	2020	2019
Cash flow from operating activities				
Operating income	-1 973	-4 987	-5 286	-15 412
Adjustment from non-cash items	1 526	1 781	6 683	8 321
Cash flow from operations before changes in working capital	-447	-3 206	1 397	-7 091
Changes in working capital	-6 840	-5 425	-18 481	-14 186
Cash flow from operations	-7 287	-8 631	-17 084	-21 277
Cash flow from investment activities	-2 124	-1 721	-6 307	-10 506
Cash flow from financing activities	-3 386	-5 372	29 995	798
Cash flow for the period	-12 797	-15 724	6 604	-30 985
Cash and cash equivalents at the beginning of the period	42 499	38 719	23 101	53 705
Effect of exchange rate changes on cash	107	86	381	381
Cash and cash equivalents at end of period	29 791	23 101	29 791	23 101



Parent company - Income statement in summary				
	Oct-Dec	Oct-Dec	Full year	Full year
(SEK '000)	2020	2019	2020	2019
Net sales	1 398	1 333	5 535	8 246
	1 398	1 333	5 535	8 246
Operating expenses				
Operating expenses	-1 563	-895	-4 642	-4 360
Personnel cost	-1 272	-916	-5 374	-7 658
Operating profit/loss	-1 437	-478	-4 481	-3 772
Financial items				
Write down financial assets	-	-	-	-5 000
Interest expenses and other similar loss items	-172	-272	-841	-939
Profit/loss before tax	-1 609	-750	-5 322	-9 711
Appropriations	500	600	500	600
Profit/loss for the period	-1 109	-150	-4 822	-9 111

	31 Dec	31 De
(SEK '000)	2020	2019
ASSETS		
Financial assets	409 596	409 303
Receivables from group companies	47 382	44 669
Other receivables	970	27
Cash and bank	22 679	-41
TOTAL ASSETS	480 626	453 83
EQUITY AND LIABILITIES		
Equity	452 000	413 77
Provisions for pension	1 545	1 18
Long-term debt with interest	12 000	24 00
Short term debt with interest	12 000	12 00
Trade payables	609	51
Other liabilities	2 472	2 36
TOTAL EQUITY AND LIABILITIES	480 626	453 83



Note 1 - Intangible assets				
		Market	Development	
(SEK '000)	Goodwill	positions	costs	Patents
Accumulated cost				
Opening balance 1 January 2020	45 943	44 000	24 660	5 934
Additions	-	-	3 573	-
Re-classifcation	-	-	-460	460
Closing balance 31 December 2020	45 943	44 000	27 773	6 394
Accumulated depreciation				
Opening balance 1 January 2020	-	-9 167	-3 310	-1 837
Expensed depreciation for the period	-	-4 400	-258	-225
Closing balance 31 December 2020	-	-13 567	-3 568	-2 062
Residual value 31 December 2020	45 943	30 433	24 205	4 332
Accumulated cost				
Opening balance 1 January 2019	45 943	44 000	21 389	5 934
Additions	-	-	3 271	-
Closing balance 31 December 2019	45 943	44 000	24 660	5 934
Accumulated depreciation				
Opening balance 1 January 2019	-	-4 767	-2 817	-1 787
Expensed depreciation for the period	-	-4 400	-493	-141
Capitalized depreciation for the period	-	-	-	91
Closing balance 31 December 2019	-	-9 167	-3 310	-1 837
Residual value 31 December 2019	45 943	34 833	21 350	4 097

Note 2 - Net sales divided in geographical markets				
	Oct-Dec	Oct-Dec	Full year	Full year
(SEK '000)	2020	2019	2020	2019
Net sales Sweden	11 564	5 825	38 045	36 320
Net sales Europe	24 645	21 441	89 903	75 586
Net sales rest of the world	10 484	4 758	37 882	18 151
Total	46 693	32 024	165 830	130 057

Note 3 - Net sales divided in revenue streams				
	Oct-Dec	Oct-Dec	Full year	Full year
(SEK '000)	2020	2019	2020	2019
Performance Masterbatch	22 380	17 723	86 599	85 483
Performance Chemicals	24 313	14 301	79 231	44 574
Total	46 693	32 024	165 830	130 057



### Share capital, shares and ownership

The Company's share capital totals SEK 1,457,757.06 divided into 75,803,367 outstanding shares. The Company only has one class of shares and all shares have equal rights to dividends. The shares of Nexam Chemical Holding AB were listed on NASDAQ Stockholm First North Growth Market under the ticket NEXAM. Approximately 4.6 million shares have been turned during the quarter 2020 and the average price during the period was SEK 8.47 per share.

### Incentive programs

The company has one ongoing incentive programs with a total of 1,038,500 outstanding warrants, which all entitles the holders to subscribe for one new share. All warrants have been issued at market value, calculated according to the "Black Scholes" formula. If all currently outstanding warrants are exercised, the total dilution will be approximately 1.4 %.

For more information and the full terms and conditions of incentive program 2019/2022, please see the resolutions from the Annual General Meetings in 2019.

Allotment date	Price per warrant (SEK)	Earliest redemption date	Final due date	Redemption price (SEK)	Outstanding warrants 31 <sup>st</sup> of Dec 2020	Dilution if fully exercised
2019-06-30	0.40	2022-08-26	2022-09-09	11.51	808,500	1.1 %
2020-05-12	0.26	2022-08-26	2022-09-09	11.51	230,000	0.3 %

### Shareholders

The number of shareholders as of 31<sup>st</sup> of December 2020 was 5,876.

Shareholders	Shares	Percent
SIX SIS AG	11 533 827	15,2%
Försäkringsbolaget, Avanza Pension	8 244 083	10,9%
Veronica Wallman, privately and via company	4 045 800	5,3%
Länsförsäkringar Småbolag Sverige	2 864 692	3,8%
Nordnet Pensionsförsäkring AB	2 339 951	3,1%
Lennart Holm, privately and via company	2 047 573	2,7%
Goldman Sachs International Ltd	2 025 296	2,7%
UBS Switzerland AG	1 500 888	2,0%
Michael Wandy Karlsson, privately and via company	1 377 342	1,8%
IBKR FINANCIAL SERVICES AG, W8IMY	1 265 194	1,7%
Other shareholders (approx. 6,000)	38 558 721	50,9%
Total	75 803 367	100,0%



### Financial calendar

21 Apr 2021 Interim Report January-March 2021
11 May 2021 Annual General Meeting 2021
14 Jul 2021 Interim Report January-June 2021
21 Oct 2021 Interim Report January-September 2021
26 Jan 2022 Year-End-Report 2021

Interim reports are available on www.nexamchemical.com.

### For further information concerning the report, please contact:

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This information is information that Nexam Chemical Holding AB is obliged to make public pursuant to the EU Market Abuse Regulation. The information was submitted for publication, through the agency of the contact person set out above, at 08:00 CET on January 28, 2021.

## Contact & Media

### Company

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